

Full Time Esthetician

Join our locally owned charming skincare and laser boutique in North End Halifax. Sincerely, Skin is currently seeking an experienced licensed esthetician who is mature, motivated, & passionate about skincare and career growth. Clinical training would be considered an asset. Team members are valued, respected and rewarded for teamwork and their entrepreneurial spirit. Since established, Sincerely, Skin (formerly Willow Esthetics Boutique) has prided itself on setting the standard for excellence in guest service and impact in our industry through trust, knowledge and collaboration. Our mission is to impress and empower individuals to align their values in enhancing the true essence of themselves to further enrich their lives so they reach their full potential where ambitions and dreams come true.

Key Responsibilities:

- Provide outstanding treatments and service to our guests (Facial Treatments, Waxing, Pedicures, Tinting, Makeup Consultations & Touch Ups) - (Laser Skin Treatments & Hair Removal, Oxygeneo 3 in 1 Super Facial and Microneedling services once training completed)
- Combine a pleasant personality with a dynamic professional attitude to serve our guests and work together with colleagues.
- In a professional, warm, and relaxing manner determine guest needs with a thorough consultation and analysis to determine what goals guests are trying to achieve.
- To assure our guests have total benefits and a long-term impact one will propose, for any given service, the appropriate retail products to include in their home care regime and recommend regular follow up treatments as needed.
- Pre-book future appointments and follow up when necessary
- Up-serve to best meet guest needs by offering treatment add-ons, recommendation of specific treatments and retail products within the boutique or other establishments if we cannot meet their needs.
- Assist guests with questions about services and retail products and make recommendations appropriate for each guest.
- Actively promote Sincerely, Skin: Treatments, Retail Products, Gift Cards, Referral Program, Treat Card Loyalty Program, Complimentary Booking App, Special Offers, Events, Education Seminars, Website & Social Platforms
- Perform opening and closing duties maintaining a clean, safe and fully stocked, well organized work area.
- Assist with inventory control
- Commitment to continuing education

Why work for Sincerely, Skin?

- Individual 1-1 goal setting, coaching and mentoring program
- Progressive Performance based pay with an attractive compensation program: Above average income potential with commission based pay structure for service and retail sales, non cash rewards, sales incentives, gratuities.
- Small boutique setting
- Organizational systems and operations
- Paid In house training program and all other mandated outside training
- Looking for a career in skincare
- Sincerely, Skin App to track your business on the go
- Team mentorship and support
- Personal and professional growth and development opportunities
- Family & Friends Service and Product Discount
- Complimentary Services
- Product Discounts

Qualifications Needed:

- Licensed Esthetician with CANS
- 2 Years Experience
- Outstanding people skills
- Strong ability to work independently and in a team environment
- Excellent problem solving and analytical skills
- Strong sales acumen
- Guest focused
- Excellent communication and interpersonal skills
- Proficiency in English (both oral and written)
- Excellent organizational skills
- Works well under pressure
- Attention to detail and standards
- Neat and professional appearance